

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**™, a menu-driven database system. The INTERNET address for **GSA Advantage!**™ is: <http://www.GSAAdvantage.gov>.

Schedule for - Professional Services Schedule (PSS)
Federal Supply Group: PSS Class: R499

Contract Number: GS-00F-280DA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: 9/14/2016 – 9/13/2021 plus 3 five year options



Contractor: CAMEO CONSULTING GROUP, LLC
2707 Fairhaven Avenue
Alexandria, VA 22303-2206

Business Size: Serviced Disabled Veteran-Owned Small Business (SDVOSB)

DUNS: 078727089

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: 571-388-7250

Extension:

FAX Number: 540-595-0891

Web Site: www.cameocg.com

E-mail: tauthier@cameocg.com

Contract Administration: Richard T Authier

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s)

SIN	Recovery	SIN Description
874-1	874-1RC	Integrated Consulting Services
874-6	874-6RC	Acquisition Management Support
874-7	874-7RC	Integrated Business Program Support Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will not accept over \$2,500

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:
Contact Contractor

- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address(es):** Same as Contractor
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es):** Same as company address
- 15. Warranty provision.:** Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:** www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number:** 078727089
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
- 27. Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Base Period						
SIN(s) Awarded	Labor Category Awarded	Year 1	Year 2	Year 3	Year 4	Year 5
874-6,874-7	Procurement Technician I/Admin Assistant	\$36.75	\$37.48	\$38.23	\$39.00	\$39.78
874-6,874-7	Procurement Technician II/Admin Assistant	\$37.23	\$37.97	\$38.73	\$39.51	\$40.30
874-6,874-7	Junior Analyst	\$40.10	\$40.90	\$41.72	\$42.56	\$43.41
874-6, 874-7, 874-1	Analyst I	\$43.50	\$44.37	\$45.26	\$46.16	\$47.08
874-6, 874-7, 874-1	Analyst II	\$45.11	\$46.02	\$46.94	\$47.87	\$48.83
874-6, 874-7, 874-1	Analyst III	\$47.76	\$48.71	\$49.69	\$50.68	\$51.70
874-6, 874-7, 874-1	Analyst IV	\$50.19	\$51.19	\$52.21	\$53.26	\$54.32
874-6, 874-7, 874-1	Senior Analyst	\$85.21	\$86.91	\$88.65	\$90.43	\$92.23
874-6,874-7	Contract Specialist I	\$51.53	\$52.56	\$53.61	\$54.69	\$55.78
874-6,874-7	Contract Specialist II	\$53.29	\$54.36	\$55.45	\$56.56	\$57.69
874-6,874-7	Contract Specialist III	\$56.31	\$57.44	\$58.59	\$59.76	\$60.95
874-6,874-7	Contract Specialist IV	\$60.15	\$61.35	\$62.58	\$63.83	\$65.11
874-6,874-7	Contract Specialist V	\$67.17	\$68.51	\$69.88	\$71.28	\$72.71
874-6,874-7	SME I	\$100.25	\$102.26	\$104.30	\$106.39	\$108.52
874-6,874-7	SME II	\$105.26	\$107.37	\$109.52	\$111.71	\$113.94
874-6,874-7	Acquisition Specialist I	\$80.20	\$81.81	\$83.44	\$85.11	\$86.81
874-6,874-7	Acquisition Specialist II	\$85.21	\$86.92	\$88.66	\$90.43	\$92.24
874-6,874-7	Acquisition Specialist V	\$100.25	\$102.26	\$104.30	\$106.39	\$108.52
874-6, 874-7, 874-1	Project Specialist	\$60.15	\$61.35	\$62.58	\$63.83	\$65.11
874-6, 874-7, 874-1	Project Manager	\$80.20	\$81.81	\$83.44	\$85.11	\$86.81
874-6, 874-7, 874-1	Program Manager II	\$100.25	\$102.26	\$104.30	\$106.39	\$108.52
874-6, 874-7, 874-1	Program Manager III	\$105.26	\$107.37	\$109.52	\$111.71	\$113.94
874-6, 874-7, 874-1	Senior Manager I	\$193.45	\$197.32	\$201.27	\$205.29	\$209.40
874-6, 874-7, 874-1	Manager I	\$156.17	\$159.29	\$162.48	\$165.73	\$169.04
874-6, 874-7, 874-1	Senior Consultant II	\$138.04	\$140.80	\$143.61	\$146.48	\$149.41
874-6, 874-7, 874-1	Senior Consultant I	\$129.97	\$132.57	\$135.23	\$137.93	\$140.69
874-6, 874-7, 874-1	Consultant	\$124.94	\$127.44	\$129.98	\$132.58	\$135.24
874-6, 874-7, 874-1	Technical Writer IV	\$74.56	\$76.05	\$77.57	\$79.12	\$80.71
874-6, 874-7, 874-1	Technical Writer I	\$37.28	\$38.03	\$38.79	\$39.56	\$40.35

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Cameo Labor Categories

Labor Category	Description	Minimum Experience (years)	Education
Procurement Technician I/Admin Assistant	Provide administrative and business-related support. May review requisition package for adequacy and compliance with administrative, regulatory and procedural requirements. May aid in the planning and coordination of procurement activities for the pre-award, post-award or other contractual functions.	1	High School Diploma
Procurement Technician II/Admin Assistant	Provide administrative and business-related support. May review requisition package for adequacy and compliance with administrative, regulatory and procedural requirements. May aid in the planning and coordination of procurement activities for the pre-award, post-award or other contractual functions.	2	High School Diploma
Junior Analyst	Assists program and procurement office through reporting, running queries, managing databases, and management of internal documentation and training materials. Provides support for planning, organizing, and implementing related acquisition/procurement activities. Researches new procurement strategies/methods to ensure utilization of procurement best practices.	1	Bachelors
Analyst I	Works with Project Manager or Lead in performing analyst-type functions such as data collection, financial modeling, project testing, and measuring of performance data, often in Microsoft Excel. Performs activities as discretion of Project Manager or Team Lead in support of project objectives. May function independently, supervise, and manage junior staff.	1	Bachelors
Analyst II	Works with Project Manager or Lead in performing analyst-type functions such as data collection, financial modeling, project testing, and measuring of performance data, often in Microsoft Excel. Performs activities as discretion of Project Manager or Team Lead in support of project objectives.	2	Bachelors
Analyst III	Works with Project Manager or Lead in performing analyst-type functions such as data collection, financial modeling, project testing, and measuring of performance data, often in Microsoft Excel. Performs activities at discretion of Project Manager or Team Lead in support of project objectives. May function independently and supervise and manage junior staff.	3	Bachelors
Analyst IV	Assist Project Manager, Program Manager, or Lead in delivering project deliverables within established budget and schedule. Assists in disseminating project information and serves as active participant in project-related work groups and committees. Duties include planning, developing, implementing and evaluating programs and projects, coordinating project activities, collaborating with project team members, developing measurable project goals and objectives, and monitoring progress toward achievement. Assists PM in writing and disseminating work plans, project documents, and presentations.	4	Bachelors

Senior Analyst	Serves as lead on reporting, running queries, managing databases, and management of internal documentation and training materials. Provides strategic support for planning, organizing, and implementing related program management and/or acquisition/procurement activities. Researches new procurement strategies/methods to ensure utilization of procurement best practices.	6	Bachelors
Contract Specialist I	Functions in a junior capacity. Supports acquisition/contracting staff by providing entry-level support for entire acquisition life-cycle. Specific duties may include support with acquisition planning, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, and contract closeout assistance.	1	Bachelors
Contract Specialist II	Functions in a junior capacity. Supports acquisition/contracting staff by providing entry-level support for entire acquisition life-cycle. Specific duties may include support with acquisition planning, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, and contract closeout assistance.	2	Bachelors
Contract Specialist III	Functions in a mid-level capacity. Able to perform duties of Junior Acquisition Specialist but for more complex contracts. In addition, provides assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance	3	Bachelors
Contract Specialist IV	Functions in a mid-level capacity. Able to perform duties of Junior Acquisition Specialist but for more complex contracts. In addition, provides assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance	4	Bachelors
Contract Specialist V	Functions in a mid-level to senior-level capacity. Demonstrates ability to independently carry out recurring contract administration duties of an increasingly complex nature. Functions may include acquisition planning, proposal solicitation preparation, SOW development, market research/analysis, cost/price analysis, negotiation, preparation of contract modifications, evaluation of performance, contract termination, and contract closeout for a variety of contract types.	5	Bachelors
SME I	Considered a Subject Matter Expert in federal contract management. Able to perform all duties of Acquisition Consultant in addition to providing support in developing acquisition strategy, complex requirements, quality assurance surveillance plans, source selection evaluation criteria; and the training and	7	Bachelors

	developing of junior acquisition staff.		
SME II	Considered a Subject Matter Expert in federal contract management. Able to perform all duties of a Senior Contract Specialist in addition to providing strategic level thinking, policy support, training support, and complex contracting functions of a sensitive nature.	8	Bachelors
Acquisition Specialist I	Provides advisory support and conducts procurements in accordance with customer requirements, and in compliance with Company procedures, U.S. state federal laws and regulations. Supports, sources, awards and administers procurement contracts. Maintains purchasing database integrity, associated documentation and training materials. Provides support for planning, organizing, and implementing related acquisition/procurement activities. Researches new procurement strategies/methods to ensure utilization of procurement best practices.	6	Bachelors
Acquisition Specialist II	Provides advisory support and conducts procurements in accordance with customer requirements, and in compliance with Company procedures, U.S. state federal laws and regulations. Supports, sources, awards and administers procurement contracts. Maintains purchasing database integrity, associated documentation and training materials. Provides support for planning, organizing, and implementing related acquisition/procurement activities. Researches new procurement strategies/methods to ensure utilization of procurement best practices.	8	Bachelors
Acquisition Specialist V	Provides advisory support and conducts procurements in accordance with customer requirements, and in compliance with Company procedures, U.S. state federal laws and regulations. Supports, sources, awards and administers procurement contracts. Maintains purchasing database integrity, associated documentation and training materials. Provides support for planning, organizing, and implementing related acquisition/procurement activities. Researches new procurement strategies/methods to ensure utilization of procurement best practices.	15	Bachelors
Project Specialist	Assists Project Manager and/or Program Manager in the execution of a series of projects or single programs through active management of project(s) scope, risk, schedule, cost, human resources, stakeholder expectations, quality, and communications. Serves as secondary point of contact for all matters concerning a project and responsible for ensuring all goals are achieved at acceptable, sustainable standards.	2	Bachelors
Project Manager	Leads a project from its inception to execution. This includes planning, execution and managing the people, resources and scope of the project. Creates clear and attainable objectives and sees them through to successful completion. Has full responsibility and authority to complete the assigned project and serves as chief liaison between corporate office and client. Prepare meeting agenda, document key decisions and collaborate with team members to develop project collateral. They write and disseminate work plans and project documents, including	4	Bachelors

	procedures, proposals, progress reports and presentations.		
Program Manager II	Directs and manages the execution multiple large projects of a complex or highly sensitive nature. Responsible for the management of project(s) scope, risk, schedule, cost, human resources, stakeholder expectations, quality, and communications. Principal point of contact for all matters concerning a project and responsible for ensuring all goals are achieved at acceptable, sustainable standards.	8	Bachelors
Program Manager III	Directs and manages the execution of one large or multiple separate projects of a complex or highly sensitive nature. Responsible for the management of project(s) scope, risk, schedule, cost, human resources, stakeholder expectations, quality, and communications. Principal point of contact for all matters concerning a project and responsible for ensuring all goals are achieved at acceptable, sustainable standards.	10	Bachelors
Senior Manager I	Provides strategic advisory and assistance and management for portfolio of programs and/or projects or a single program or project. Manages productivity and processes and may assist in organizational assessments, risk analysis and risk management, audit preparation- financial and otherwise-, program audits, and related performance improvement assessments. May serve as the primary point of contact for client leadership with respect to delivering business solutions, delegating resources, and quality management.	10	Bachelors
Manager I	Manages personnel, client expectations, and other resources for programs and/or projects. Provides advisory and assistance services and manages productivity and processes and may assist in organizational assessments, audit preparation, program audits, risk analysis and risk management, and related performance improvement assessments. May serve as the primary point of contact for client leadership with respect to delivering business solutions, delegating resources, and quality management.	8	Bachelors
Senior Consultant II	Delivers senior operational project support and management and business consulting. May be charged with overseeing junior workforce and providing analytic support tasks, including but not limited to risk analysis and risk management. May lead performance improvement initiatives and organizational assessments in addition to audits and process improvement. Capable of leading tasks and managing stakeholder expectations, schedule, budget, and multiple resources. Strong analytical skills that may lend to tasks involving financial modeling, data collection and financial analysis, and budget formulation.	8	Bachelors
Senior Consultant I	Delivers senior operational project support and management and business consulting. May be charged with overseeing junior workforce and providing analytic support tasks, including but not limited to risk analysis and risk management. May lead performance improvement initiatives and organizational assessments in addition to audits and process improvement. Capable of leading tasks and managing stakeholder expectations, schedule, budget, and multiple resources. Strong analytical skills that may lend to tasks involving financial modeling, data	7	Bachelors

	collection and financial analysis, and budget formulation.		
Consultant	Provides technical guidance and direction for specific project elements/tasks. Broad expertise in one or more of the primary disciplines and cursory knowledgeable in others. Performs specific tasks within estimated budget and schedule and quality constraints. May serve on advisory or project teams and perform research, data analysis, risk analysis, strategy planning, and interpretation of data to perform cost-benefit analysis and propose solutions for organizational or project-specific issues.	6	Bachelors
Technical Writer IV	Reviews and edits documents developed by others to ensure accuracy and quality of content, organization, language, format consistency, and conformance with established standards; works with technical staff to develop documentation requirements; authors, edits and reviews business documents such as reports, presentations, proposals, briefings, policy documents, and project deliverables. Researches technical information and background information and prepares drafts for management review and approval and ensures final product meets or exceeds requirements and regulations.	3	Bachelors
Technical Writer I	Reviews and edits documents developed by others to ensure accuracy and quality of content, organization, language, format consistency, and conformance with established standards; works with technical staff to develop documentation requirements; authors, edits and reviews business documents such as reports, presentations, proposals, briefings, policy documents, and project deliverables. Researches technical information and background information and prepares drafts for management review and approval and ensures final product meets or exceeds requirements and regulations.	1	High School Diploma

Each year of relevant experience may be substituted for one year of higher education, and vice versa.

Each relevant federal or industry certification or vocational training may be substituted for 2 years of experience or education.

Education and Experiences may be substituted for each other as indicated in the equivalency table below.

Degree	Experience Equivalence
Bachelors	4 Years of Experience
Masters	6 Years of Experience
Doctorate	8 Years of Experience
Relevant Certifications	2 Years of Experience

Relevant professional experience includes, but is not limited to, business, finance, law, purchasing, contract administration, economics, accounting, planning, budgeting, and economics, and organizational management.